



Telecommunications

SAP® BUSINESS ONE IMPROVES MANAGEMENT CONTROL OVER COMPLEX TELECOMMUNICATIONS PROJECTS

NextiraOne Federal, a multimillion dollar a year subsidiary of NextiraOne, designs, sources, and installs voice and data telecommunications systems for U.S. federal government agencies. Saddled with multiple legacy systems from prior mergers, NextiraOne Federal needed a single, integrated solution that could handle the complex demands of managing high-end telecommunications projects – while providing greater flexibility, better reporting, and enhanced visibility of data companywide.

SAP® Business One allows NextiraOne Federal to accurately track orders and sales from multiple vendors, bill contracts in a timely manner, monitor work in progress, and accurately calculate contract profitability. With SAP Business One, NextiraOne Federal has a seamless and cohesive path from the initial quote, to generating a purchase order, through generating invoices based on system information.

“With SAP Business One, we were able to streamline multiple solutions down to just one and simultaneously achieve much wider functionality than we had previously. It was important to us to work with an industry leader that could help us leverage technology to achieve our business goals.”

Duane Taylor, Vice President of Finance, NextiraOne Federal

AT A GLANCE

Solution	- SAP Business One
Key capabilities	- Finance - Controlling - Purchasing - Sales
Number of users	- 15
Channel Partner	- American Express, Inc.
Implementation time	- 15 working days
Challenge	- Replace multiple, disparate legacy systems to improve reporting, analysis, and decision making
Benefits	- System up and running in just six weeks



NextiraOne Federal
www.nextiraonefederal.com

THE BEST-RUN BUSINESSES RUN SAP

