

## License Comparison Chart

The following chart details the access rights of each license option. Use this chart to plan the number of licenses you need from each option.

Module/Functionality		Add-On Basic	CRM-Sales	CRM-Service	Professional
<b>Administration</b>	Choose company	Full	Full	Full	Full
	Managing foreign currencies exchange rates				Full
	System initialization				Full
	Change Password	Full	Full	Full	Full
	Authorizations				Full
	System definitions				Full
	Define user	Full			
	Define opportunities partners		Full		Full
	Define opportunities competitors		Full		Full
	Define opportunities Relationships		Full		Full
	Edit Chart of Accounts	Full			Full
	Approval procedures		Full	Full	Full
	Approval procedures Reports		Full	Full	Full
	Alerts management	Full	Full	Full	Full
	Messages/Alert Overview		Full	Full	Full
<b>Financials</b>	Creating and editing chart of accounts	Full			Full
	Creating journal entries and vouchers				Full
	Creating posting templates and recurring postings				Full
	Creating reverse transactions				Full
	Managing exchange rate differences and conversions in journal entries				Full
	Editing financial report templates				Full
	Managing budgets				Full
	Costing				Full
	Financial reports				Full
	Balance Sheet Report	Full			Full
	Trial Balance Report	Full			Full
	Profit and Loss Report	Full			Full
	Document Journal Report	Full			Full

Module/Functionality		Add-On Basic	CRM-Sales	CRM-Service	Professional
<b>Sales Opportunities</b>	Sales opportunities		Full	Full	Full
	Generating sales opportunities reports		Full	Full	Full
<b>Sales – A/R</b>	Creating All sales documents				Full
	Sales Quotations		Full	Full	Full
	Sales Order		Full	View	Full
	Delivery		View	Full	Full
	Returns		View	Full	Full
	Down Payment Requests		View		Full
	Down Payment Invoice		View		Full
	Invoice		View	View	Full
	Invoice Payment		View	View	Full
	Credit Memo		View	View	Full
	Reverse Invoice		View	View	Full
	Sales Reports		Full		Full
	Alternative items selection		Full	Full	Full
	Change layout for document		Full	Full	Full
	Open items list		Full	Full	Full
Document Printing		Full	Full	Full	
<b>Purchasing – A/P</b>	Creating All purchasing documents				Full
	Purchase order		Full	Full	Full
	Purchase report			Full	Full
	Open items list		Full	Full	Full
	Landed costs			Full	Full
<b>Business Partners</b>	Entering business partners data	Full	Full	Full	Full
	Activities	Full	Full	Full	Full
	Business partners reports		Full	Full	Full
	Calendar	Full	Full	Full	Full
<b>Banking</b>	Handling incoming and outgoing payments				Full
	Depositing checks and credit card vouchers				Full
	Reconciling bank statements				Full
	Internal reconciliation				Full
	Credit Cards management				Full
	Checks management				Full

Module/Functionality		Add-On Basic	CRM-Sales	CRM-Service	Professional
	Managing Bills of Exchange				Full
	Automatic creation of payments				Full
<b>Inventory</b>	Entering item data	Full	Full	Full	Full
	Creating serial numbers and batches				Full
	Creating and updating price lists				Full
	Inventory transactions				Full
	Stock counting				Full
	Pick and Pack				Full
	Inventory reports		Full	Full	Full
<b>Production</b>	Defining BOM	Full			Full
	Creating and processing production orders	Full			Full
	Updating parent item prices				Full
	Production reports		Full	Full	Full
<b>MRP</b>	Defining production forecasts				Full
	Generating recommendations production orders and purchase orders automatically				Full
	Recommendation report				Full
<b>Service</b>	Creating and processing service calls		View	Full	Full
	Tracking equipment		View	Full	Full
	Creating service contracts		View	Full	Full
	Building solutions knowledge base			Full	Full
	Service reports		Full	Full	Full
<b>HR</b>	Entering employees data	Full	Full	Full	Full
	HR reports				Full
<b>Reports</b>	Generating queries by user demand		Full	Full	Full
<b>General</b>	Advanced search	Full	Full	Full	Full
	User-defined fields	Full			Full
	User-defined tables	Full			Full
	User Menu	Full	Full	Full	Full
	User shortcuts	Full	Full	Full	Full
	Form Settings	Full	Full	Full	Full
	Message Alerts	Full	Full	Full	Full
	Drag & Relate	Full	Full	Full	Full